Who is FUSO?
FUSO is an integral part of Daimler.
Daimler Trucks Asia (DTA) is an integral part of Daimler Trucks.
FUSO in North America

<table>
<thead>
<tr>
<th>Established</th>
<th>Dealerships</th>
<th>People</th>
<th>Propulsion Types</th>
</tr>
</thead>
<tbody>
<tr>
<td>1985</td>
<td>200</td>
<td>80</td>
<td>Diesel, Gasoline, All-Electric</td>
</tr>
<tr>
<td>Total Sold Vehicles</td>
<td>Average Revenue in USD</td>
<td>125’</td>
<td>100m</td>
</tr>
</tbody>
</table>

Confidential
eCanter

POWERED BY
POSITIVE
ENERGY
eCanter – The Perfect Urban Route Specific Medium Duty Truck
What makes FUSO different in Charging Technology?
eCanter features industry-standard J1772 and CHAdeMO charging – Access to most public charging stations across the U.S.

SAE J1772

CHAdeMO

CHAdeMO allows the truck to be charged in <1 hour!
What makes FUSO different in Battery Technology?
Wholly-owned Daimler Subsidiary manufacturing eCanter Battery – designed, tested and manufactured to Mercedes-Benz Standards
FUSO eCanter Ecosystem is more than just a truck

- Charging Infrastructure Optimization
- 2nd Life Battery Use Concepts
- Connectivity Telematics Remote Diagnostics
- Trained Dealerships and Technical Support
Efficiency – eCanter reduces the cost spent on fuel by 50%

**Efficiency**

Electricity comes cheaper than diesel; eCanter reduces cost on fuel by 40% – 50% - this varies by region – Higher savings in NYC

<table>
<thead>
<tr>
<th>Yearly Cost Savings in Fuel*</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>FUSO FE160 Diesel</td>
<td>$ 4,660</td>
</tr>
<tr>
<td>FUSO eCanter</td>
<td>$ 2,265</td>
</tr>
</tbody>
</table>

**Assumptions**

New York City Pricing - Vehicle: Class 4 Diesel vs eCanter

- Mileage: 12.3 mi/gal
- Diesel price: $3.30/gal
- Mileage: 1.24 mi/kWh
- Electricity price: 15.14 ct/kWh
Lowering Risk and Cost of Ownership means Efficiency through Safety

- An extra 0.5 second early warning can prevent 60% of rear-end collisions and 1.5 seconds can prevent 90%
- FUSO Mobileye Pilot with 2 fleets and 4 trucks resulted in lowering of safety relevant events by 50%

FUSO also can assist with enhancement Safety systems such as Rearview Cameras and Truck Side Guards.
Soft Facts – eCanter is fully electric driven Zero Emission Vehicle, creating a more friendly neighborhood

**Zero Emission Vehicle**
Fully electric driven vehicle with zero emissions – no mechanical emission components in the vehicle

**Zero Noise Vehicle**
eCanter is a zero noise vehicle – no noise emissions; Pedestrian Audible Warning System for pedestrian and bicyclist safety

**Avoiding CO2 and Green House Gases**
Fleet test in Portugal with 10 eCanter has proven that overall, CO2 can be reduced by 37% compared to Diesel

**Saving Fossil Fuels**
By having higher overall energy efficiency, eCanter is also reducing the dependency on fossil fuels
Thank You