

GEOTAB®

Smart Freight Presentation

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A world leader in GPS fleet management

From grassroots to global leader

- In 2000, Geotab was officially founded in Oakville, Ontario, Canada

#1 Telematics company in the world

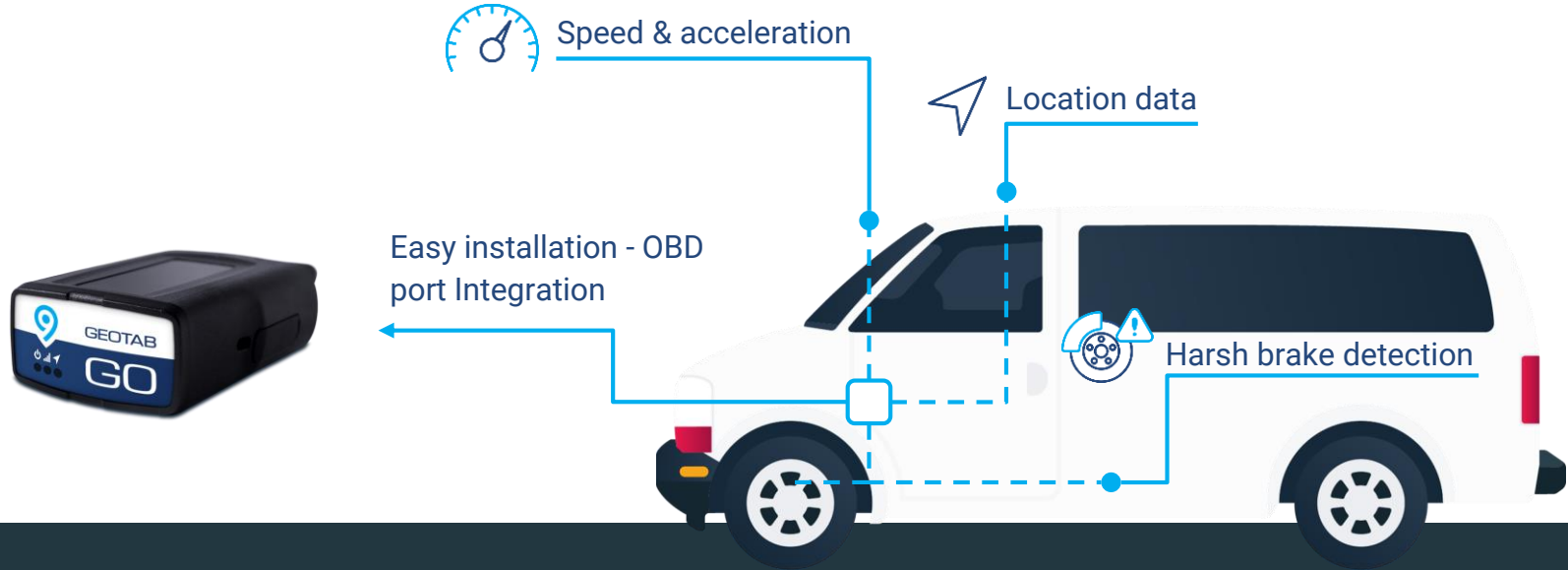
- Now recognized as one of the fastest growing technology firms
- Consistently ranks among the top leaders in technology innovation.

Technology breakthrough paves the way for success

- With the Geotab technology stack, customers gather much greater insights on their fleet.

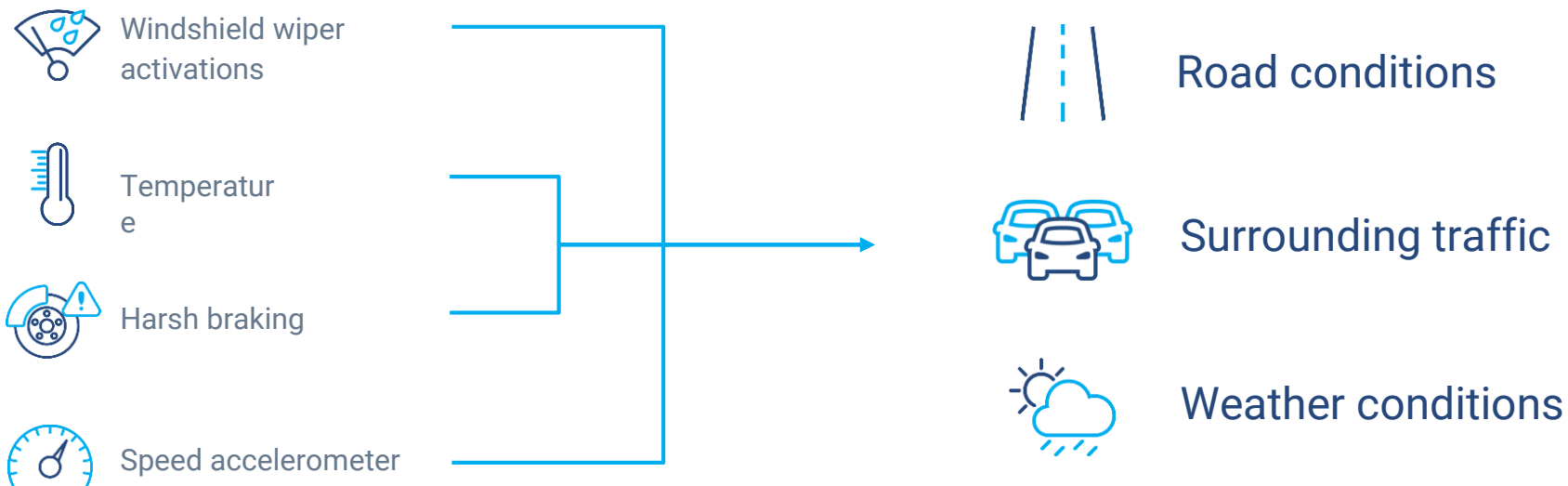


Geotab technology



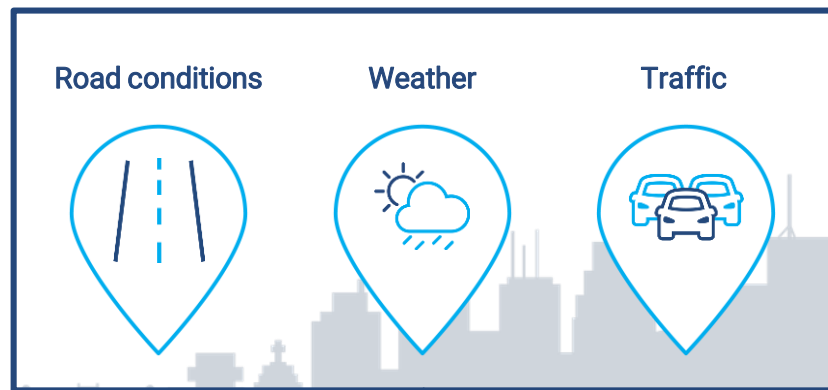
The Geotab GO device collects various types of vehicular data everyday to empower fleet management

Turning raw data into sensed data



Leveraging power of big data

Gather insights from the environment

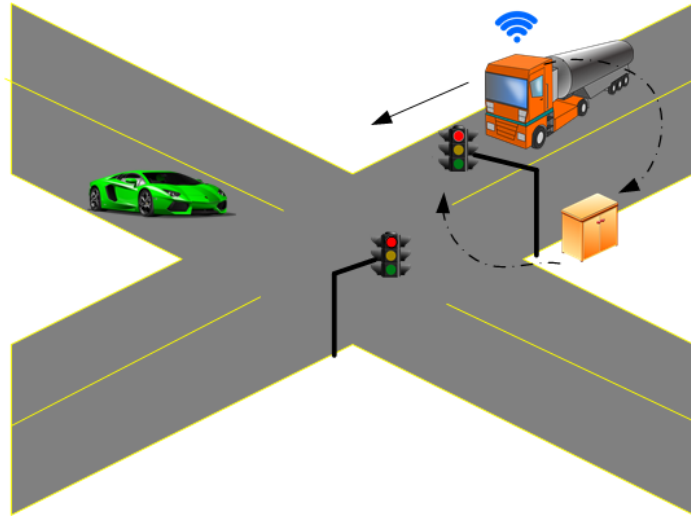


A map of the United States with a dense network of red lines representing vehicle data points. The lines are most concentrated in the eastern half of the country, particularly in the Northeast and around the Great Lakes. The lines form a complex web that follows major highways and local roads. The background of the map is a light beige color, and the state boundaries are outlined in thin black lines.

40 Billion data points per day from 2 Million + vehicles

Freight Signal Priority

- A low intrusion signal timing strategy to improve the efficiency and safety of freight movement.
- Methods:
 - Green extensions
 - Red Truncation
 - Adaptive
 - Route based



Benefits



Fleet Operator

Travel Time and Stoppages

Fuel Consumption

Trip Reliability



Citizen

Safety

GHG/Pollution

Traffic Delay
(can be negative)



City

Economic Development

Income Stream

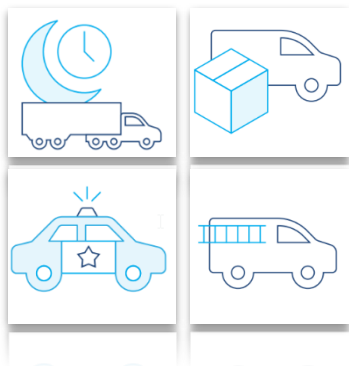
Infrastructure Repair

Intersection Insights

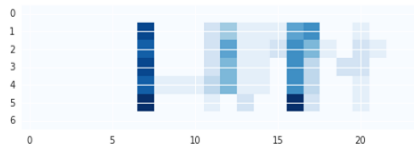


Vehicle Vocation

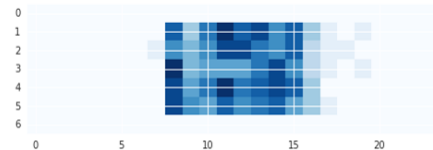
- Analyzing driving behaviours to group vehicles into vocations
- New way of benchmarking fleets by purpose instead of industry



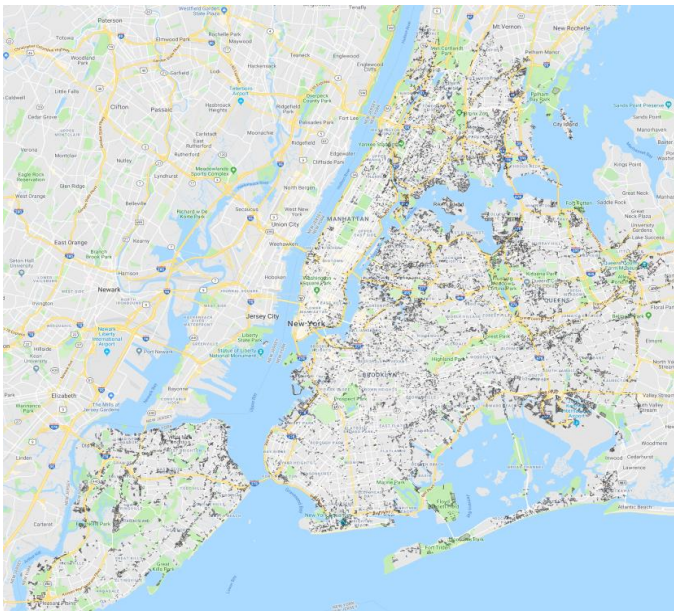
Office Worker



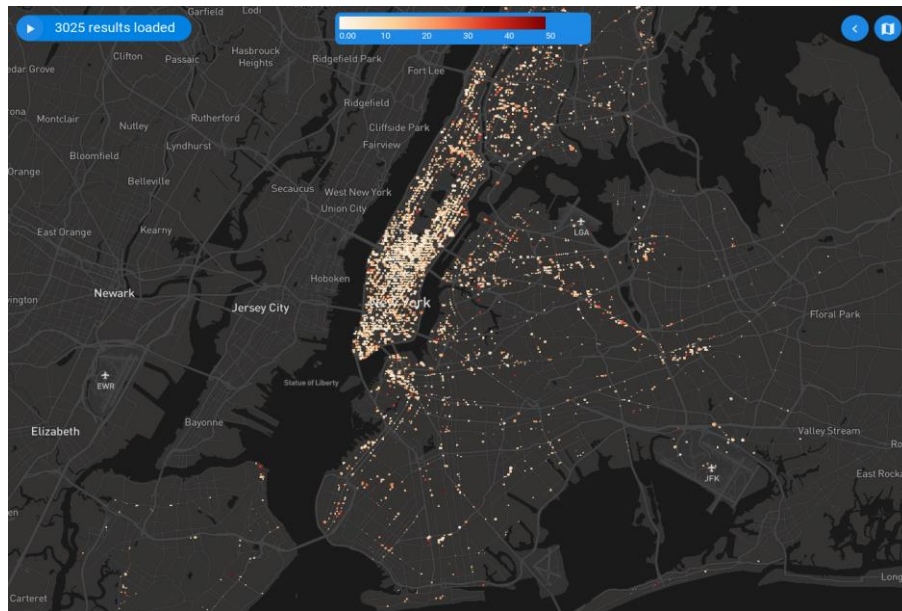
Delivery/Service



Searching for Parking



NYC Open Data



New York Searching for Parking Location

Safety

The screenshot displays the myGEOTAB NYC Speed Study MVC interface. The browser address bar shows the URL: https://my720.geotab.com/nyc_mvp/#addin-nyc_speed_study__under_construction-nycspeedstudymvp-dot-geotab-mvp-appspot-com. The interface includes a sidebar with navigation options: Getting Started & Help, Dashboard & Analytics, Map, Vehicles, Activity, NYC Speed Study - Under Const..., Engine & Maintenance, Zones & Messages, Rules & Groups, Administration, and Marketplace. The main area shows a map of New York City with a filters overlay. The filters overlay includes the following settings:

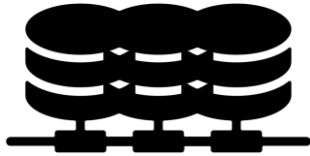
- Date: Wed, Jun 5, 2019
- Date Range (in months): 6 (selected), 3, 12
- Time Buckets: (empty)
- NOTE: Weekday - Mon-Fri
- ☒ Weekday AM peak - 7-10am
- ☒ Weekday PM peak - 4-7pm
- ☒ Weekday AM & PM peak combined
- ☒ Weekday off peak - 11am-3pm
- ☒ Weekend (Sat) peak - 12pm-2pm
- ☒ Overnigh (Weekend) - 2-3am
- Run Speed Study

The map shows the New York City area with various neighborhood names visible. The bottom right corner of the map area contains the text: © MapTiler © OpenStreetMap contributors.

Electric Vehicle Suitability Assessment

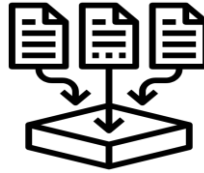


Challenges



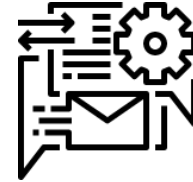
Data Silos

- Data is being collected by different stakeholders
- No method for sharing
- No 'will' to share



Data Access

- Data access restrictions
- Not all data collected
- Not all data stored
- Different sampling methods



Data Formats

- Different data formats
- Differ by manufacturer

The Road Ahead.....

- Drive a culture shift around openness of data
 - Data has no 'value'
 - Multiplicative value of data
- Explore 'data trusts'
 - Privacy and ethics first
- Standardize data collection and storage
 - Work with fleets, governments, citizens
- Build research testbeds
- Open sourcing of essential algorithms





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Let's Stay Connected:

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