Alberta Climate Summit, 2016

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What We Do

CoPower unlocks capital for community scale energy projects by making it easy for all Canadians to invest in the clean energy future.
$7M in loans placed via our online platform

Senior, secured loans to small and mid-size ("community-scale") clean energy projects
Why Community Energy?

1. Community scale energy projects are crucial for climate goals, yet are underserved by financial institutions.
Why Community Energy?

2. Investor demand!

Yield
Low correlation to markets
Real assets.
Why Community Energy?

2. Investor demand!

Interest in sustainable investing is growing (%)

Sustainable Signals. Morgan Stanley Institute for Sustainable Investing, Feb 2015
Why Community Energy?

2. Millenial Investors: Do you believe it is important to consider social/environmental factors when making an investment decision?
Why Community Energy?

3. Spill over benefits

- Community investors
- Lead generators
- Policy advocates
- Ambassadors
Beauty or beast?
What are the prerequisites for community clean energy?

Clean energy.
What are the prerequisites for community clean energy?

Bankable projects.
Proven technology, off-taker, structure.
What are the prerequisites for community clean energy?

Community investors require same (if not more) due diligence and rigor. However, capital may be more flexible.
Can community clean energy be used for other social goals?

Yes. But hard to optimize for more than one goal.
How can policy support community-owned renewables (at scale)?

Bankability (full value for solar, net metering etc).
Change risk/reward (Green Banks, especially for ‘not solar/wind’)

Remove barriers, add capacity: virtual-solar; co-ops.
Be intentional about trade-offs.