



Alberta Climate Summit, 2016

David Berliner, CEO

David.Berliner@copower.me

@copowerinc



What We Do

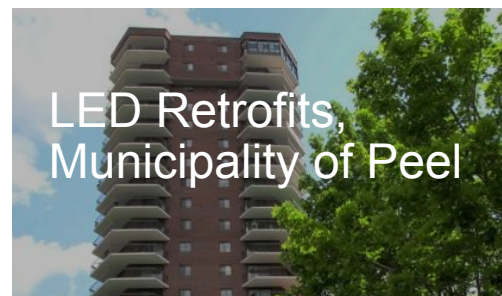
CoPower unlocks capital for community scale energy projects by making it easy for all Canadians to invest in the clean energy future.



\$7M in loans placed via our online platform



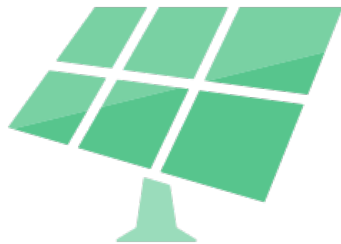
Senior, secured loans to small and mid-size (“community-scale”) clean energy projects





Why Community Energy?

1. Community scale energy projects are crucial for climate goals, yet are underserved by financial institutions.





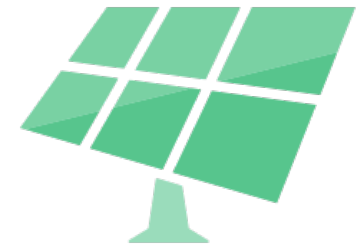
Why Community Energy?

2. Investor demand!

Yield

Low correlation to markets

Real assets.

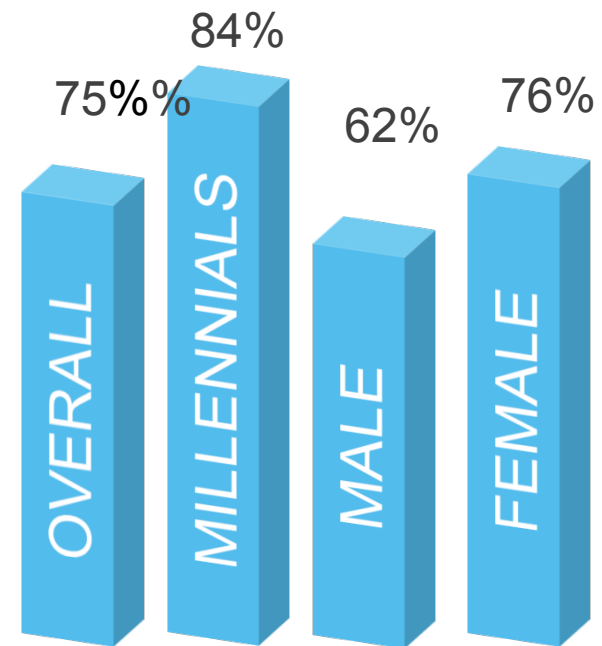




Why Community Energy?

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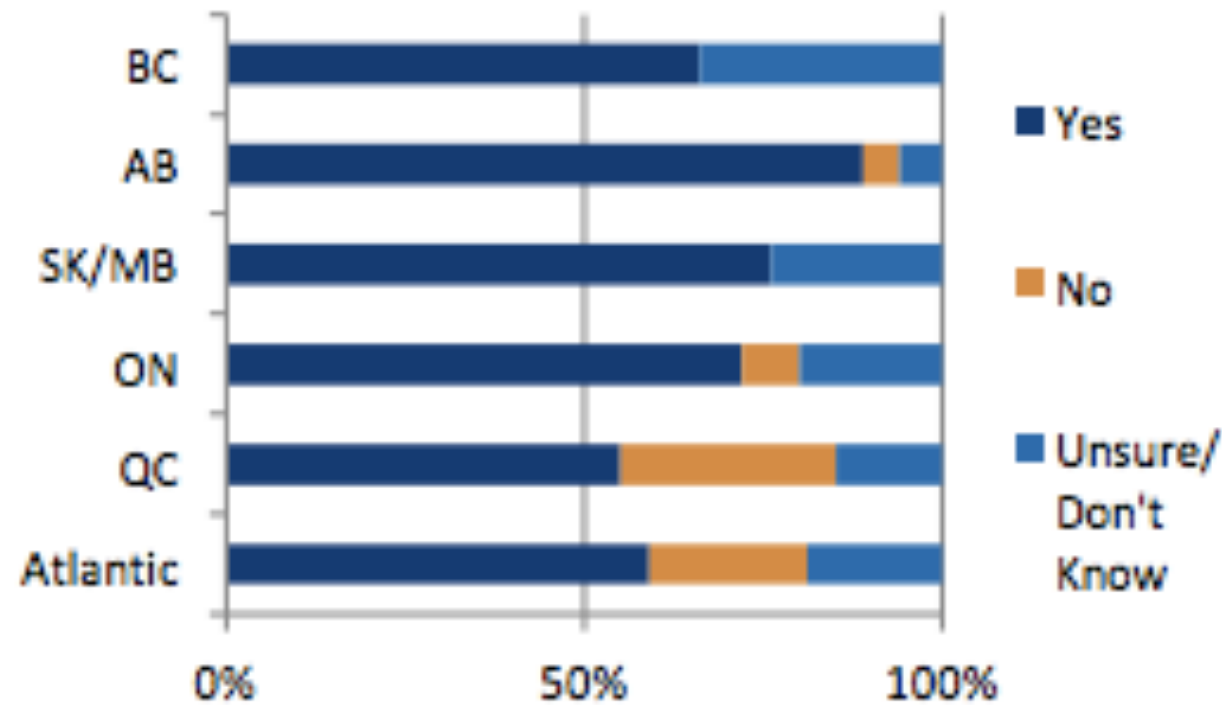
Interest in sustainable investing is growing (%)





Why Community Energy?

2. Millennial Investors: Do you believe it is important to consider social/environmental factors when making an investment decision?





Why Community Energy?

3. Spill over benefits

Community
investors



Ambassadors

Lead generators

Policy advocates



Beauty or beast?





What are the prerequisites for community clean energy?

Clean energy.



What are the prerequisites for community clean energy?

Bankable projects.

Proven technology, off-taker, structure.



What are the prerequisites for community clean energy?

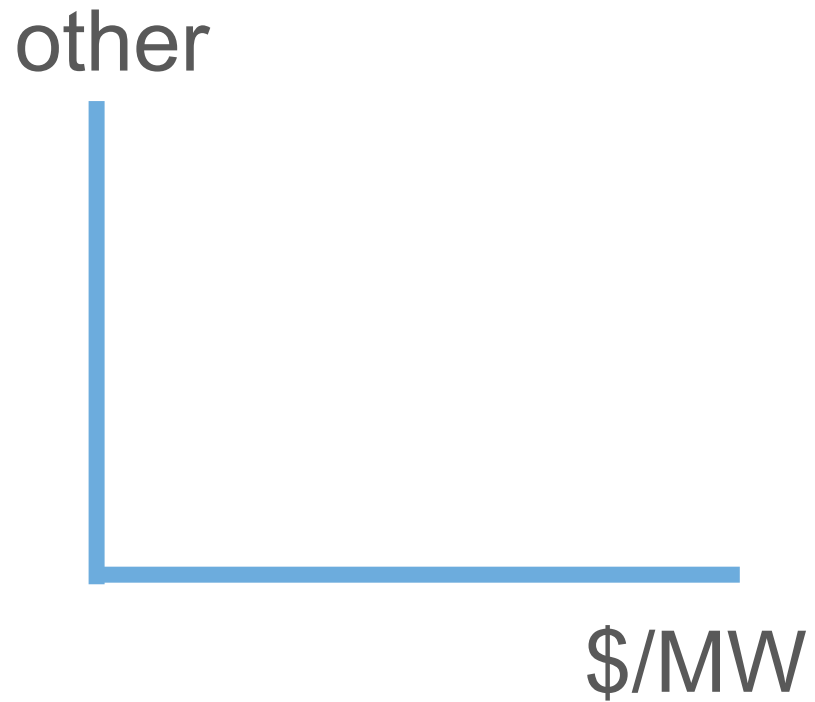
Community investors require same (if not more) due diligence and rigor.

However, capital may be more flexible.



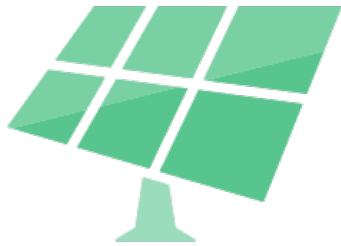
Can community clean energy be used for other social goals?

Yes. But hard to optimize for more than one goal.





How can policy support community-owned renewables (at scale)?



Bankability (full value for solar, net metering etc).

Change risk/reward (Green Banks, especially for 'not solar/wind')



Remove barriers, add capacity: virtual-solar; co-ops.

Be intentional about trade-offs.



Connect with us!

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